CASE STUDY

We partnered with a general contractor entering London's data centre market to build an eight-person team capable of delivering projects at an unprecedented scale for the business.

THE CHALLENGE

- Entering a new contracting market
- Limited track record at scale
- Attracting talent to an emerging contractor
- Building a specialist project delivery team

OUR APPROACH

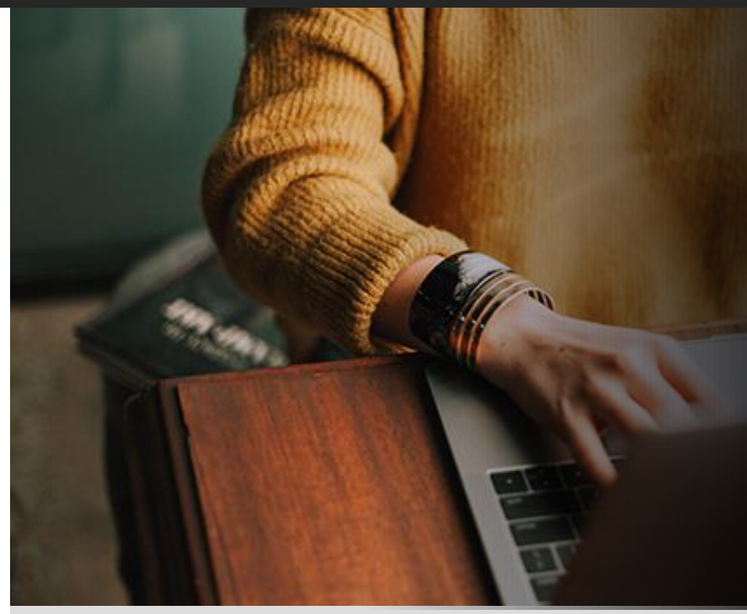
We worked closely with the leadership team to understand the experience, technical capabilities and personalities needed to deliver successfully. Using our combined networks, we attracted relevant talent, personally assessed each individual and presented those best suited to the business

THE OUTCOME

We filled all eight roles, covering project leadership, project management, etc. Our approach streamlined the recruitment process and helped establish the business as a recognised contractor within London's data centre market.

THE IMPACT

With its team in place, the business is now actively tendering for data centre projects valued at over £300 million in London, offering its services as a general contractor. The appointments have supported its ambition to compete for larger projects and pursue new opportunities in a growing market.



For more information or to find out how we can help you secure and retain the best talent, please get in touch.

Ben Smith
T: 01489 888 613
E: ben.smith@dataxconnect.com