CASE STUDY

We partnered with an international general contractor to build a specialist team for its first UK hyperscale data centre project in Slough, supporting its expansion into the UK market.

THE CHALLENGE

- Entering a new region
- Meeting key project hiring dates
- Attracting long-term minded technical talent
- Building a specialist project delivery team

OUR APPROACH

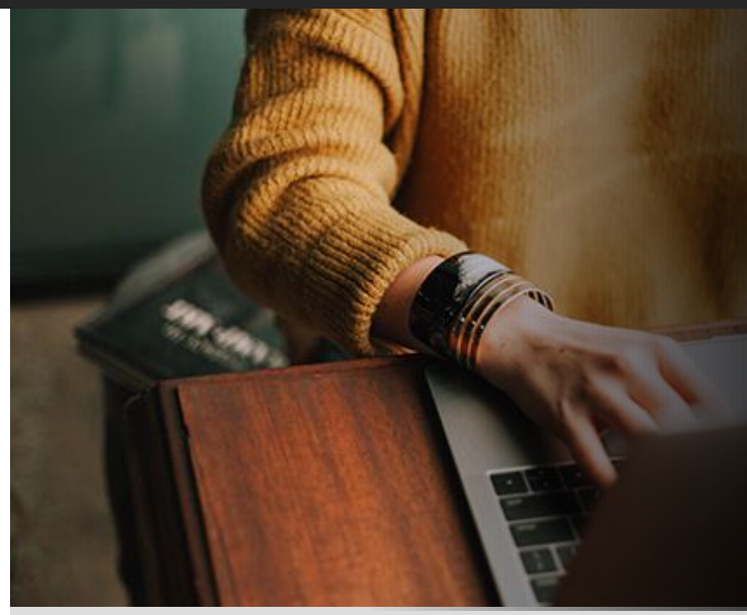
We partnered with the leadership team to understand the technical experience, personalities and long-term ambitions needed for success. Using our combined networks, we attracted relevant talent, assessed each individual and presented those best suited to the business and its plans for the UK.

THE OUTCOME

We filled all nine positions, building a new UK team spanning project leadership, civil, etc. The exclusive agreement and confirmed hiring dates provided a clear structure for recruitment, helping the business prepare for its first UK project and future opportunities.

THE IMPACT

The new team has helped establish the contractor's presence in the UK and positioned it to pursue further work across London and the surrounding areas. The business is now close to securing another project on the same trading estate and is also progressing an opportunity with a data centre operator introduced through our network.



For more information or to find out how we can help you secure and retain the best talent, please get in touch.

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